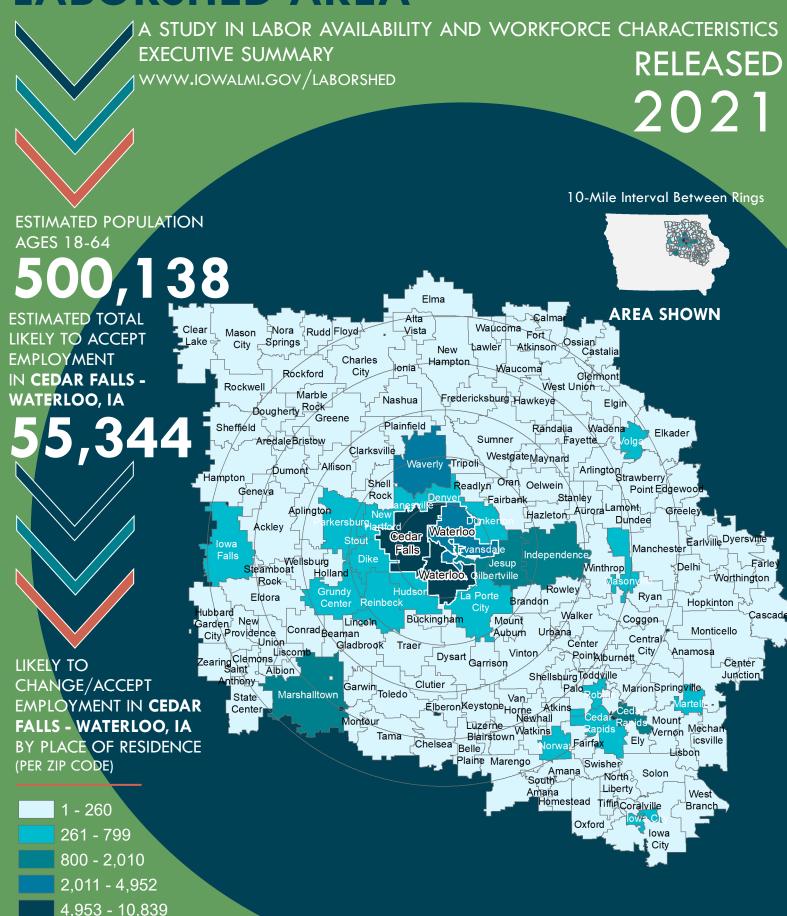
CEDAR FALLS - WATERLOO, IOWA LABORSHED AREA



A Laborshed area is defined by its commuting pattern and illustrates which communities contribute to an employment center's workforce and at what level. To determine the boundaries of a Laborshed area, local employers supply the residential ZIP codes of each of their employees. The data in this publication reflects characteristics specific to the workforce in the Cedar Falls -Waterloo Laborshed area.

The employed are currently commuting an average of-



CEDAR FALLS - WATERLOO LABORSHED ANALYSIS

EMPLOYMENT STATUS (ESTIMATED TOTAL)*

(404,112)80.8% **Employed**

12.2% (61,017)

*Unemployed

2.8% (14,004)

Homemakers

4.2% (21,006)

Retired

*Employment status is self-identified by the survey respondent. The unemployment percentage above does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition. Totals may vary due to rounding.

Employed -Likely to Change Employment 33.2%

Homemakers -Likely to Accept Employment

Unemployed -Likely to Accept Employment 78.1%

Likely to Accept Employment

BREAKOUT OF THE EMPLOYED BY INDUSTRY (ESTIMATED TOTAL)

TOP CURRENT BENEFITS OF THE **FULL-TIME EMPLOYED**

761)												\$ contract of the contract of	Health/Medical Insurance 93.3%		
(74,761				2								8	Paid Holiday 89.4 %		
18.5%	(59,404)	(08		(31,11	(80							Å	Paid Vacation 89.4 %		
Manufacturing,	(59,	(26,980)		Professional Services, 7.7% (31,117)	1 Transportation, 7.5% (30,308)	Construction, 7.3% (29,500)	7,480)		Personal Services, 5.8% (23,438)		3	S	Pension/ Retirement/401K 88.3%		
Manufe	es, 14.7%	, 14.1%	7)	Service	ion, 7.5	7.3% (2	² Government, 6.8% (27,480)	(24,247)	5.8% (2		Entertainment & Recreation, $1.3\%~(5,253)$		Dental Coverage 87.4 %		
	Social Services,	Retail Trade,	(35,562	essional	sportati	ruction,	nment, o	6.0% (2	ervices,	(2)	ın, 1.3%	0	Vision Coverage 81.6 %		
	& Socio	∞ ŏ	8.8%	Prof	¹ Tran	Const	² Gover	³Finance, (sonal S	90'9)	ecreatio	7	Life Insurance 79.6 %		
	Healthcare	45	Education,	CGTION,						35	- Per	e, 1.5%	ent & R		Disability 78.8 %
	Hec	⋛	땹							⁴ Agriculture, 1.5% (6,062	ertainme	R _X	Prescription Drug Coverage 60.1%		
										↑	Ent		Flex Spending Account 57.3%		

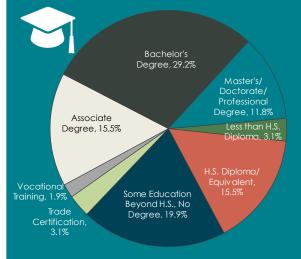
¹Transportation, Communications, & Utilities ³Finance, Insurance, & Real Estate

²Public Administration, Government ⁴Agriculture, Forestry, & Mining

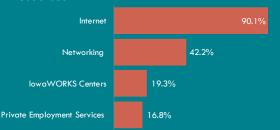
EMPLOYED: LIKELY TO CHANGE

- An estimated 45,944 employed individuals likely to change their current employment situation for an opportunity in Cedar Falls - Waterloo
- Current occupational categories: Production, Construction, Material Moving 27.2% Professional, Paraprofessional, Technical 26.5% 13.9% Clerical Service 13.9% 10.6% **Managerial** Sales 6.6% 1.3% **Agricultural**
- Current median wages: 5
 - \$16.07/hour and \$65,000/year\$22.00/hour attracts 66%

 - \$25.00/hour attracts 75%
- 81.4% have an education beyond HS



- 37.5% are actively seeking employment
- Most frequently identified job search resources:



Top sites:

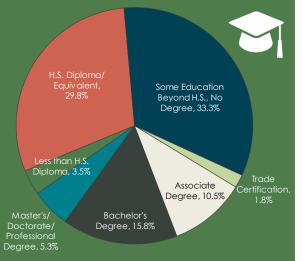
· Top newspapers:

indeed.com NEWS linkedin.com Waterloo-Cedar Falls Courier monster.com The Gazette-Cedar Rapids The Des Moines Register

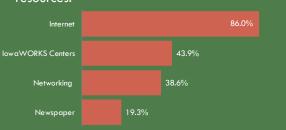
- Commute:
 - Currently commuting an average of 11 miles/15 minutes (one-way) to work
 - · Willing to commute an average of 26 miles/33 minutes (one-way) to work

UNEMPLOYED: LIKELY TO ACCEPT

- 1.965 estimated unemployed · An individuals are likely to accept employment in Cedar Falls - Waterloo
- Former occupational categories: Production, Construction, Material Moving 33.9% Service 25.0% 16.1% Sales Clerical 12.5% Professional, Paraprofessional, Technical 12.5% **Agricultural** 0.0% **Managerial** 0.0%
- Median wages: \$
 - \$14.00/hour lowest willing to accept
 - \$15.00/hour attracts 66% 75%
- 66.7% have an education beyond HS



- 73.7% are actively seeking employmentMost frequently identified job see search resources:



Top sites:

indeed.com linkedin.com facebook.com • Top newspapers:

NEWS Waterloo-Cedar Falls Courier

- Commute:
 - Willing to commute an average of 24 miles/32 minutes (one-way) to work



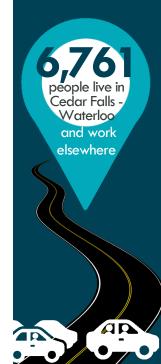
The Laborshed survey collects information regarding the out commute for an employment center.

The out commute for Cedar Falls -Waterloo is estimated at 11.8 percent approximately 6,761 people living in Cedar Falls - Waterloo work in other communities.

Most of those who are out commuting are working in Waverly.

Over two-fifths (37.5%) of out commuters are likely to change employment (approximately 2,536 people).

50.0% earn an hourly wage median wage is \$26.35/hour 25.0% earn an annual salary median salary is \$62,500/year



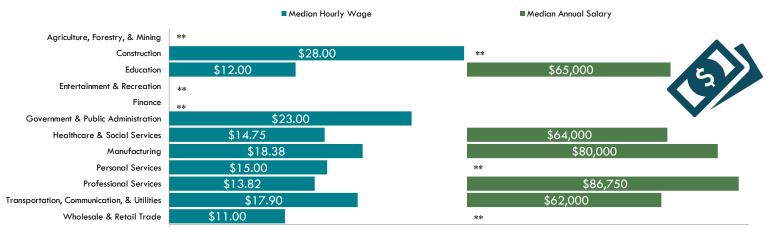
EDUCATION OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT

Data on this page is specific to only those survey respondents that reported they are likely to change or accept employment.

Industry	Education Beyond HS	Some Education Beyond HS, No	Trade Certification/ Vocational Training	Associate Degree	Bachelor's Degree or Above
Agriculture, Forestry, & Mining	**	**	**	**	**
Construction	75.0%	12.5%	12.5%	37.5%	12.5%
Education	94.1%	17.6%	0.0%	5.9%	70.6%
Entertainment & Recreation	**	**	**	**	**
Finance, Insurance, & Real Estate	100%	12.5%	0.0%	0.0%	87.5%
Government & Public Administration	100%	25.0%	0.0%	12.5%	62.5%
Healthcare & Social Services	87.9%	17.1%	4.9%	12.2%	53.7%
Manufacturing	67.5%	25.0%	5.0%	22.5%	15.0%
Personal Services	91.6%	50.0%	8.3%	8.3%	25.0%
Professional Services	75.0%	25.0%	5.0%	10.0%	35.0%
Transportation, Communication, & Utilities	83.4%	27.8%	0.0%	16.7%	38.9%
Wholesale & Retail Trade	67.3%	36.7%	4.1%	10.2%	16.3%

Top percentages among industries per education level are highlighted in the table. **Insufficient survey data/refused

WAGES OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT



^{**}Insufficient survey data/refused. A lack of data for a particular industry is not necessarily indicative that there were no (or few) individuals surveyed within that industry. Rather, it may be that there simply were no respondents within that industry that also reported that they are likely to change or accept employment.

Note: A wide variety of occupations are included within these industry categories. Industry classification is based upon the respondent's reported current or former employer. Two respondents that work for a manufacturer will be classified within the manufacturing industry even if, for example, one respondent is a custodian and the other is an accountant.

UNDEREMPLOYMENT

The underemployed are working fewer than 35 hours per week but desire more hours (**inadequate hours**); in positions that do not meet their skill or education level, or have worked for higher wages at previous employment (**mismatch of skills**); or are earning wages equal to or less than the national poverty level and work 35 or more hours per week (**low income**).

		Percent Surveyed	Estimated Total		Percent Surveyed	Estimated Total
i Inadequ	ate Hours	3.5%	1,608	Mismatch of Skills	10.2%	4,686
\$ Lo	ow Income	0.2%	92	\sum_ †Total	12.0%	5,513

†Individuals may be underemployed for more than one reason but are counted only once for total estimated underemployment.

Note: To be counted as underemployed in any category an individual must be currently employed and likely to change their current employment situation.





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